

AHEAD for Mid-Level Healthcare Leaders: Understanding the Model, Navigating Change, Leading Forward

WHEN

Tuesday, October 20, 2026
12:00PM – 2:00PM
on Zoom

~ Space is Limited to 50 Attendees ~
MHEI Members Only

PROGRAM FEE

MHEI Member early bird: **\$149** per individual
registration (By September 30)

MHEI Member: **\$199** per individual registration

Group Discounts Available

REGISTRATION

To register, please visit mhei.org/programs. After
you register, you will receive the virtual training
log-in instructions.

Questions? Contact Kelly Yost, Manager of
Programs & Membership: 410.796.6239 or
kyost@mhei.org

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Program Overview

Maryland's transition to the AHEAD Model will bring changes that extend beyond health care policy and payment. AHEAD may influence how health care organizations operate, how teams function, and what leaders are expected to prioritize.

This interactive virtual leadership program is designed for mid-level healthcare leaders who want to understand what the AHEAD Model is and what it means for them and their teams.

Participants will explore the evolution of Maryland's unique health care model, key components of AHEAD, and the potential impact on leadership responsibilities, workflows, performance expectations, and collaboration. Most importantly, participants will gain practical strategies to lead through change, communicate the "why" behind new expectations, and help their teams successfully navigate Maryland's evolving health care environment.

Program Objectives

1. Describe the evolution of Maryland's healthcare payment and delivery models, including key factors driving the transition to AHEAD
2. Identify key components and goals of the AHEAD Model
3. Discuss potential workflow implications of AHEAD for leaders, teams, workflows, performance expectations, and cross-functional collaboration
4. Apply practical change management strategies to help navigate changes associated with the new environment

Target Audience: Mid-Level Leaders who may be impacted by changes associated with Maryland's transition to the AHEAD Model

About the Speakers



TEQUILA TERRY, MBA, MPH
Senior Vice President, Care
Transformation & Finance,
Maryland Hospital Association

Tequila Terry is Senior Vice President of Care Transformation & Finance at the Maryland Hospital Association, leading advocacy in quality improvement, health equity, health care payment, and population health. Tequila previously served as the director of the CMS Innovation Center's State Innovation and Population Health portfolio. She also held leadership roles with the Health Services Cost Review Commission and the Maryland Health Benefit Exchange (MHBE).



LYNDLEY ANDREWS, MBA, PHR, SHRM-CP
President,
Maryland Healthcare Education Institute

Lyndley Andrews is a healthcare organizational development and human resources leader with more than 15 years of experience in hospitals and healthcare systems. As President of MHEI, Lyndley partners on learning and development initiatives that align with organizational priorities and drive measurable results. Passionate about building collaborative relationships, Lyndley provides leaders with practical tools to strengthen engagement, performance, and organizational success.