

# Are You Keeping Your Medicare Managed Care Contract Promises? Understanding Federal “FDR” Compliance Obligations



## Program Overview

As the federal government looks to enhance its enforcement efforts related to oversight failures by Medicare managed care plans of “first tier” and “downstream” and “related” (FDR) entities, providers are well-advised to consider how and whether their compliance efforts “measure up” to applicable standards. Most hospitals do not even realize they are an “FDR” under the Medicare Part C and D program, or that they are obligated to meet detailed federal compliance program obligations that meet or exceed what many view as current best practices for the provider industry. Because these requirements are not well understood by those who negotiate managed care agreements, many providers are not in compliance with the terms and conditions of their Medicare Advantage contracts or may be attesting to standards they do not meet. This webinar will focus on explaining the Medicare managed care program compliance program requirements for “first tier” and “downstream” and “related” entities; will share practical strategies for addressing compliance; and discuss strategies for effectively negotiating compliance program provisions in managed care agreements.

## About the Speakers

Heather Fields, Reinhart Boerner Van Deuren, s.c.

Heather Fields is the chair of the Hospital and Health System Practice Group for the Health Department at the law firm of Reinhart Boerner Van Deuren. Fields regularly represents hospitals and health systems and counsels them on a variety of regulatory, governance, and compliance issues including HIPAA and data privacy and security issues. She is a frequent presenter at national conferences and forums, including the American Health Lawyers Association and the Health Care Compliance Association. She also speaks regularly on behalf of the HIPAA Collaborative of Wisconsin on privacy and security issues.

Nicole Dermer, Reinhart Boerner Van Deuren, s.c.

Nicole Dermer is an attorney in Reinhart Boerner Van Deuren’s Health Care Practice, where she provides regulatory, transactional, and compliance-related counsel to health care organizations such as hospitals, health systems, physician groups, and other health care providers. She has significant experience with HIPAA compliance, governance, medical staff issues, compliance programs, tax-exempt regulations and physician contracting. She also advises health care clients on fraud and abuse laws, including the Stark Law, the anti-kickback statute and the False Claims Act, and works with health care providers to resolve fraud and abuse issues arising out of physician relationships.

## Who Should Attend

This course is appropriate for CEO, COO, CNO, CMO, Compliance, Medical Staff Leadership, Quality, Risk Management and other VPs.

## WEBINAR

### DATE/TIME

Thursday  
February 9, 2017  
1:00 PM - 2:15 PM

REGISTER  
NOW

### PROGRAM FEE

Webinar connection for MHEI Members: \$175

Webinar connection & CD recording of the webinar for MHEI Members: \$250

Webinar connection for Non-MHEI Members: \$300

Webinar connection & CD recording of the webinar for Non-MHEI Members: \$375

Registration fee covers one connection per registration. Multiple participants can view the webinar. Payment must be received before connection instructions will be sent

### REGISTER

To register, please visit [MHEI.org](http://MHEI.org).

Questions? Contact Kelly Yost, Manager, Programs & Membership:

410.796.6239

[kyost@mhei.org](mailto:kyost@mhei.org)



maryland healthcare  
education institute  
6820 Deerpath Rd.,  
Elkridge MD 21075  
410.796.6239 (p)  
[www.mhei.org](http://www.mhei.org)